



**UK & Ireland**  
**Distribution Solutions**



# About us

Stora Enso is a leading provider of renewable solutions in packaging, biomaterials, wood and paper on global markets. The Group has some 25 000 employees in more than 35 countries, and is publicly traded in Helsinki and Stockholm.

Our aim is to replace non-renewable materials by innovating and developing new products and services based on wood and other renewable materials. We use and develop our expertise in renewable materials to meet the needs of our customers and many of today's global raw material challenges. Our products provide a climate-friendly alternative to many products made from non-renewable materials, and have a smaller carbon footprint.

Being responsible – doing good for the people and the planet – underpins our thinking and our approach to every aspect of doing business.

Stora Enso's Wood Products division provides versatile wood-based solutions for building and housing. Our product and solution range covers all areas of urban construction from wood components and massive wood elements to building systems and online solutions. We also offer a variety of sawn timber goods and pellets. Our customers are mainly construction and joinery companies, merchandisers and retailers.



## Our operations

Approximately 4 000 people are employed in 20 European production units and within a worldwide distribution network.

Sawing Capacity  
• 5,4 million m<sup>3</sup>

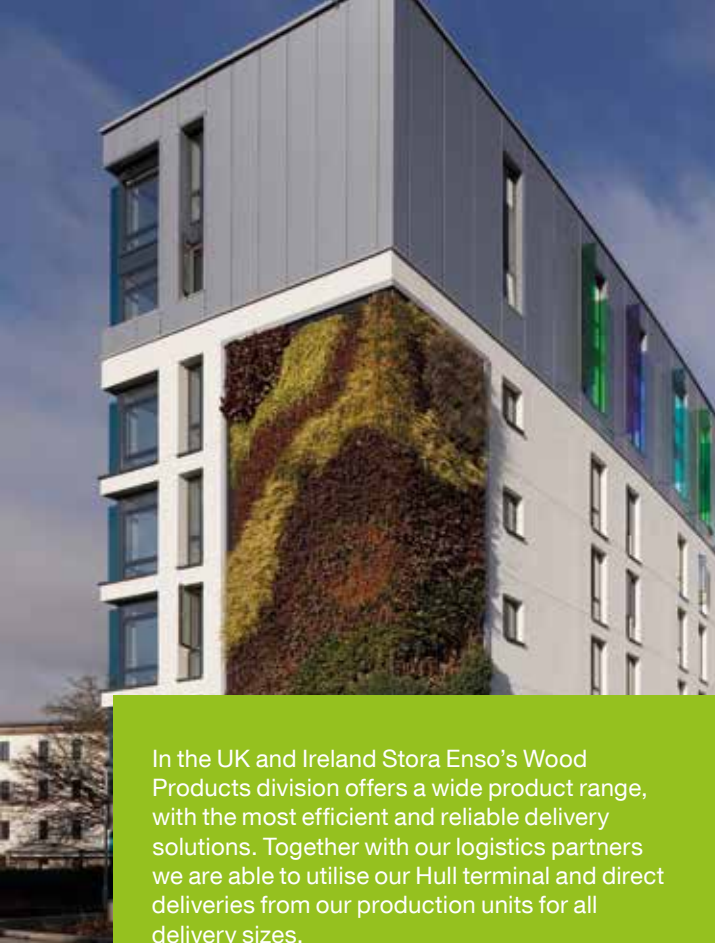
Further Processing Capacity  
• 2,4 million m<sup>3</sup>

CLT Capacity  
• 150 000 m<sup>3</sup>

LVL Capacity  
• 100 000 m<sup>3</sup>

Pellet Capacity  
• 430 000 t





In the UK and Ireland Stora Enso's Wood Products division offers a wide product range, with the most efficient and reliable delivery solutions. Together with our logistics partners we are able to utilise our Hull terminal and direct deliveries from our production units for all delivery sizes.

Our main products include structural and joinery timber, solid and engineered wood products, and building solutions based on CLT and LVL. Also CLS and TR26, joinery components and speciality products, such as ThermoWood, are provided.

One factor that differentiates Stora Enso from other sawmilling companies is being able to supply a mixed load of construction and joinery products from the Hull terminal. With 20 units across Europe we are not limited to production in one geographical area, which makes it possible to offer this unique service. Orders can also be processed in a very tight lead time with even the possibility for a next day delivery.

Our aim is to work closely with all customers to solve their supply and service issues. Emphasis is put on serving the small buyers in exactly the same way as the larger buyers. The customer-friendly approach at the Hull terminal fits neatly with our view to build new relationships as well as develop existing partnerships. We are also looking at several new bolt-on products to supplement our offering and take it to new markets.

For customers who want to improve efficiency, we can offer MySupply, a free to use online ordering tool developed by Stora Enso. The solution enables customers to place orders directly into our system anytime and anywhere, saving money by streamlining the whole ordering process. Plus, the system gives the advantage of seeing our live-stock situation.

## At your service

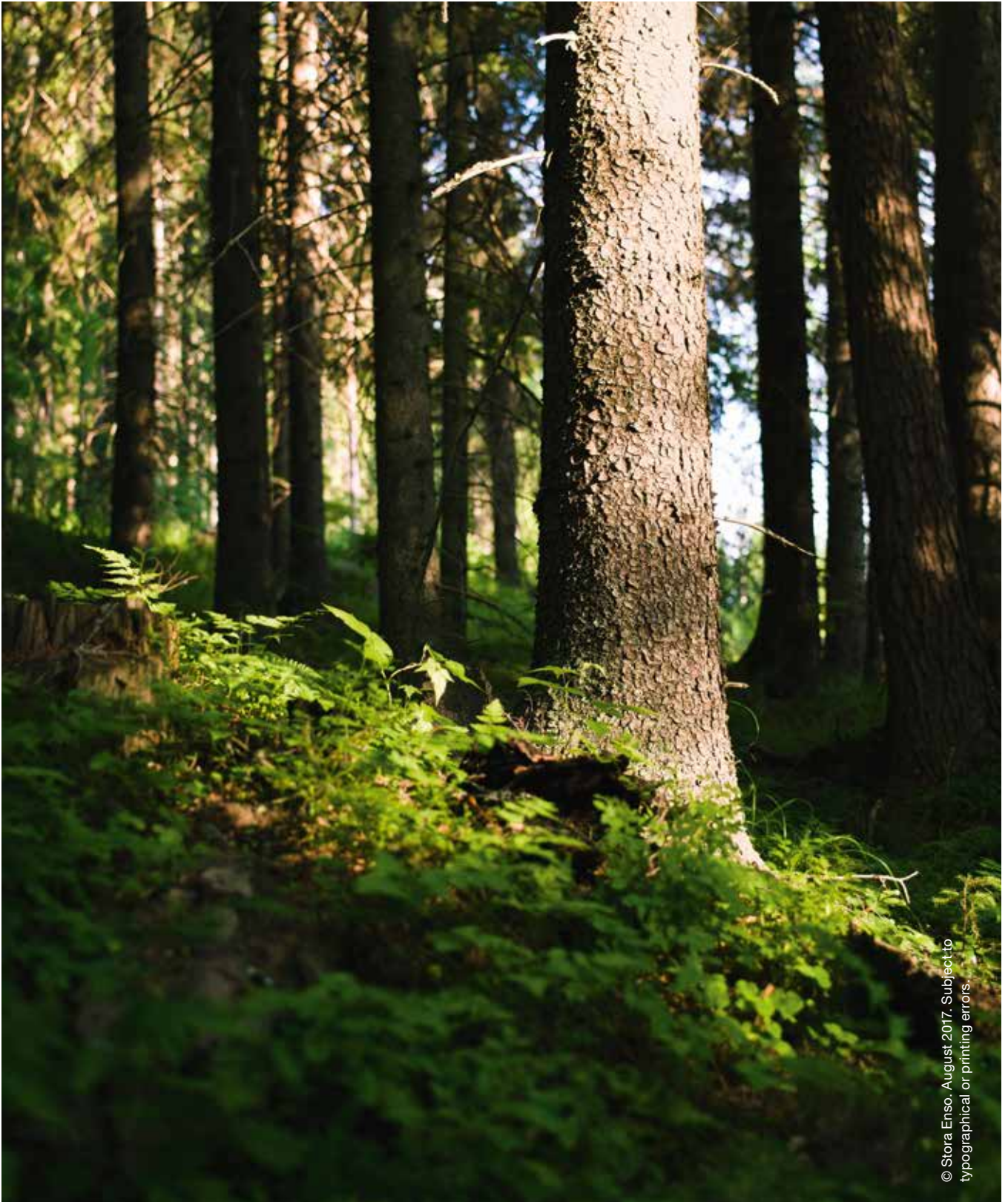
Our strengths in the UK market are:

- 24–48 hours delivery, treated goods 72 hours delivery
- Terminal and direct delivery available
- Over 20,000m<sup>3</sup> of timber stocked from Nordic countries, Central Europe and Baltic States
- Call-offs from contract or spot business and tailored credit terms
- XML facility available to customers who want to improve efficiencies
- Sales and technical expertise across all the timber using sectors
- MySupply e-business solution available



## Committed to sustainable forestry

The raw material used for the products is sourced in a responsible manner from sustainably managed forests. The wood supply chains are covered by Stora Enso's wood traceability system, which is third-party verified according to PEFC™ or FSC® Chain of Custody, or both.



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THE RENEWABLE MATERIALS COMPANY